## Message Text

## CONFIDENTIAL

PAGE 01 NASSAU 00027 052341Z ACTION ARA-14

INFO OCT-01 ISO-00 /015 W

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R 051955Z JAN 78 FM AMEMBASSY NASSAU TO SECSTATE WASHDC 262

CONFIDENTIAL NASSAU 0027

FOR ARA/CAR MR. HEWITT FROM AMBASSADOR

E.O. 11652: GDS

TAGS: EAID MARR ECON BF US SUBJ: FACILITIES NEGOTIATIONS

REF: SCHWARTZ-HEWITT TELCON JAN 5

1. REGARDING U.S. DELEGATION TO HANDLE NEGOTIATIONS WITH GCOB ON BASES, ETC., IT IS EMBASSY'S JUDGEMENT THAT IT REALLY MAKES LITLE DIFFERENCE WHETHER COUNTRY DIRECTOR HEWITT OR A DEPUTY ASSISTANT SECRETARY IS CHIEF OF DELEGATION. GCOB IS GOING TO BE CONCERNED WITH TYPE OF AGREEMENT REACHED, AND IF DELEGATION CAN DELIVER ACCEPTABLE TERMS TO THEM, THEN THEY WILL BE SATISFIED WITH WHOEVER CHIEF OF DELEGATION IS. FROM A PRACTICAL STANDPOINT, GCOB WILL NOT BE IMPRESSED EITHER WAY.

2. IN PAST CABLES (NASSAU 1933, DEC. 8, 77;
NASSAU 0016) EMBASSY HAS CONSISTENTLY ATTEMPTED
TO POINT OUT THAT GCOB WILL INSIST THAT QUID
BE IN THE FORM OF CASH RENTAL PAYMENTS PLUS
CONCESSIONAL ECONOMIC ASSISTANCE. SYMBOLIC
GESTURES OR ASSISTANCE WHICH MAY BE POLITICAL
EVIDENCE OF OUR PRESENCE HERE AND OUR MUTUAL
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RESPECT FOR ONE ANOTHER WILL NOT ANSWER THEIR NEEDS. WE HAVE ALSO STATED THAT IN OUR JUDGEMENT RENT OFFERED FOR BASES MUST BE INCREASED, NOT ONLY BECAUSE OF GCOB EXPECTATIONS BUT ALSO BECAUSE OF LENGTH OF TIME NEGOTIATIONS HAVE BEEN GOING ON WITHOUT RENUMERATION TO GCOB. THIS, PLUS CONCESSIONAL ECONOMIC ASSISTANCE,

IN OUR JUDGEMENT, IS WHAT GCOB NEGOTIATORS WILL
DEMAND AND AN AGREEMENT WILL DEPEND ON HOW FAR
WE CAN GO (AND HOW FAR WE WANT TO GO) IN MEETING
THAT DEMAND.
SCHWARTZ

CONFIDENTIAL

NNN

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